







Crab Market Developments

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Focus Group on Brown Crab Draft agenda Thursday, 21 January 2021 10:00 - 12:30 CET Zoom online meeting



Outline

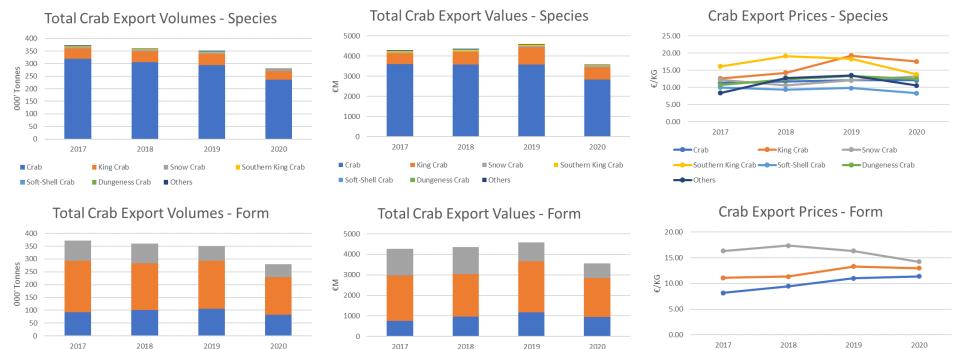
- Analysis of trade data via GTIS database
- Overview global crab trade
- 'Atlantic' crab trade
- 'Brown' crab trade
- Conclusion



Methodology

- Species
 - Products assessed at 8-digit tariff code level
 - International variation
 - Global level codes consistent at 6-digit level
 - (Crabs, Including In Shell, Frozen HS Code 030614)
 - Exact species detailed at 8-10-digit level
 - Here, brown crab not specified, assumptions required
- Exports vs imports
 - Sum exports doesn't always = sum imports
 - Variations in methodologies within national statistical agencies
 - Export data used to assess exports and imports
- Double counting
 - Data counts all exports so intermediate trading inflated total values
 - Net exports calculated subtracting imports from exports
- 2020
 - Data for 10 months only up to October





2018

■ Fresh
■ Frozen
■ Prepared

2019

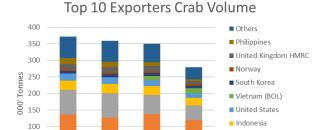
2020

Fresh Frozen Prepared

2017

2017

■ Fresh ■ Frozen ■ Prepared



■ China

Canada

Russia

Top 10 Exporters Crab Value 5000 ■ Others 4500 ■ Philippines 4000 ■ United Kingdom HMRC 3500 ■ Norway 3000 ■ South Korea ₹ 2500 ■ Vietnam (BOL) 2000 ■ United States 1500 Indonesia 1000 ■ China 500 Canada Russia 2017 2018 2019 2020



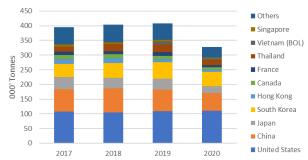
2019

2020

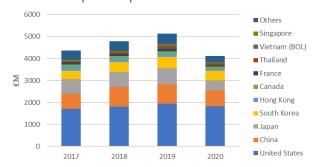
50

2017

2018







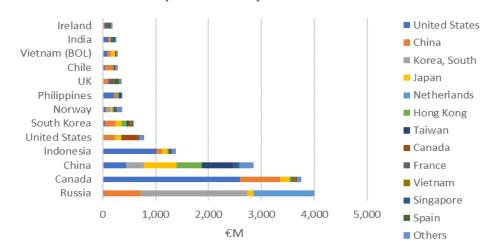


Total Trade Jan 2017- Oct 2020

Main Exporters by Partner - Volume

Ireland United States India China Vietnam (BOL) M Korea, South Chile Japan UK Philippines Netherlands Norway ■ Hong Kong South Korea ■ Taiwan United States Canada Indonesia China ■ France Canada ■ Vietnam Russia ■ Singapore 0 50 100 150 200 250 300 ■ Spain 000' Tonnes Others

Main Exporters by Partner - Value







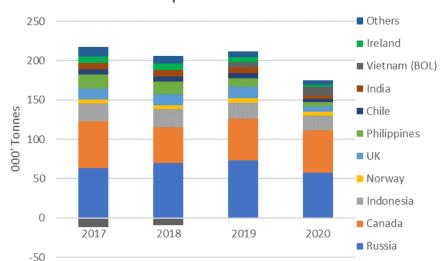
Main Importers by Supplier - Value



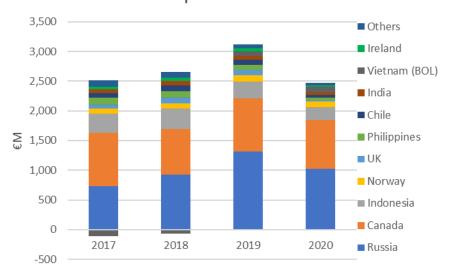




Net Export Volumes Crab

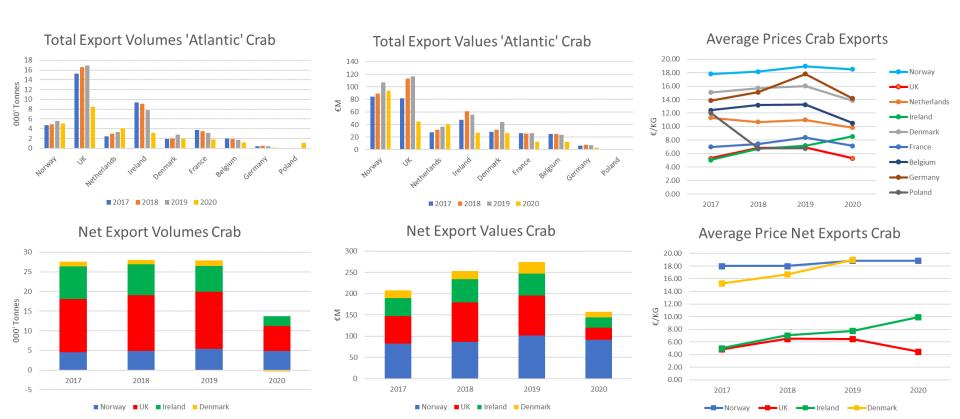


Net Export Values Crab





'Atlantic' Crab Trade

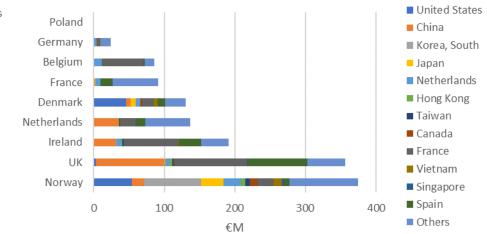


'Atlantic' Crab Trade

Atlantic Exporters Main Partners Vol.

United States Poland China Germany M Korea, South Belgium Japan France ■ Netherlands ■ Hong Kong Denmark ■ Taiwan Netherlands ■ Canada Ireland ■ France UK ■ Vietnam Norway ■ Singapore 20 40 60 ■ Spain 0 Others 000' Tonnes

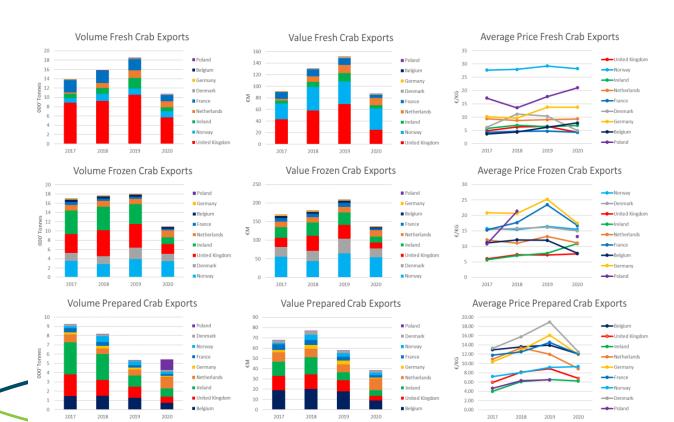
Atlantic Exporters Main Partners Val.





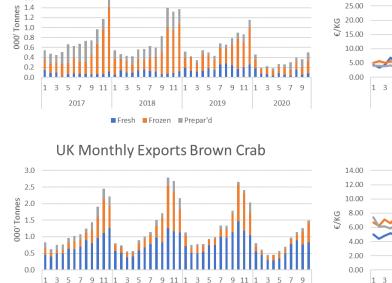


'Atlantic' Crab Trade





Brown Crab Trade



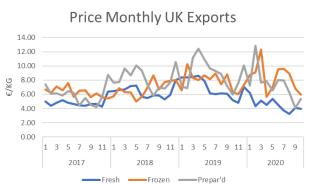
■ Fresh ■ Frozen ■ Prepar'd

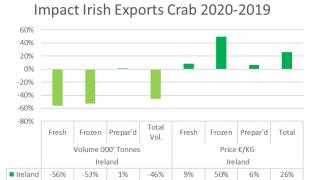
Irish Monthly Exports Brown Crab

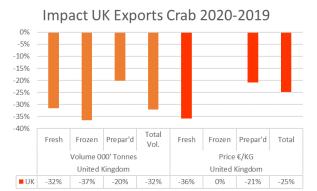
2.0

1.8 1.6



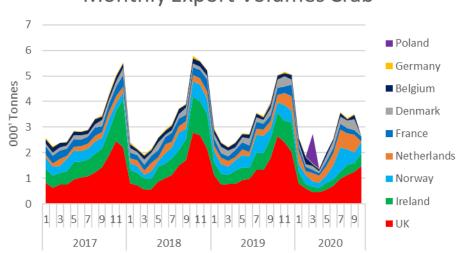




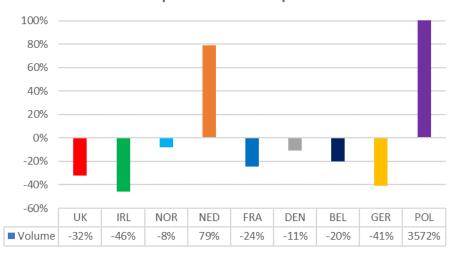


Brown Crab Trade

Monthly Export Volumes Crab



Volume Impact Crab Exports 2020





Conclusion

- Global exports ~ 350KT p.a. + €4bn
 - Frozen and fresh forms increasing, prepared decreasing (volume, value & price)
 - Russia, China, U.S. main exporters
 - U.S., China, Japan main importers
 - Russia and Canada main net exporters
 - UK & IRL 5th and 10th net exporters
- COVID impact Jan-Oct 2020 vs Jan-Oct 2019

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    Volume
    UK -32%; IRL -46%;
    Value
    UK -49%; IRL -31%;
    Price
    UK -25%; IRL +26%;
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Ireland

FRA main driver ↓21% Fresh, ↓47% Frozen, ↑55% Prepared;
 ESP 2nd driver ↑83% Fresh, ↓72% Frozen, ↓52% Prepared;

UK

FRA main driver ↑27% Fresh, ↓46% Frozen, ↓44% Prepared;
 CHI 2nd driver ↓91% Fresh, ↑79% Frozen, ↓13% Prepared;

Netherlands exports up 80% in 2020 YTD



